

How the best get better - Secrets to career acceleration

1 Principles

- Michelangelo: Subtraction > addition
- Hannibal Mind: Me. Inc, President of own company, Strategy
- Achievement = skill & luck: Overestimate skill, Turkey thinking, Move to place where impact skill is maximized and impact luck is minimized

2 Valley of Death

- Energy versus time
- Strategies to overcome Valley of Death: Clarity Goals, Personal Focus, Strategic Quitting, Influencing others, Productivity Powerhouse

3 Clarity

- Clear Career Strategy: Goals versus hope, Goals versus anti-goals, 10 goal exercise

4 Personal focus

- focus: In (Duct tape management, Problem solving, Operations), On (Improvement, Innovation)
- Hamsterwheel: Shift focus

More information

- TED Talks: Ted Talk: Why the majority is always wrong, Ted Talk: Strategic Quitting
- Books: Power of Preeminence, How successful engineers become great business leaders

7 Action

- habits: does it make the boat go faster, inbox does not equal action list, 2 minutes rule, break parkinsons law, golden hour, productivity trident, eat your frog

6 Influencing others

- personalities: risk plays bigger role than reward, endowment effect, tasks versus people, reflective versus assertive
- influence: data, analytics, options, driver, guarantees, amiable, references, executive

5 Strategic Quitting

- golden triangle: skill, passion, value creation, highest and best use of time, 1440
- zero based thinking: elimination

